

5

Hidden Costs to Avoid When Buying an ORDER MANAGEMENT SYSTEM

Your company's unique business needs are important considerations. The best solution for your top competitor might be the worst choice for you. Your product categories, annual sales, customer segments, retail and fulfillment channels, inventory management approach, existing technology and future plans will all shape your decision.

Failure to consider these 5 hidden costs can cause painful delays and cost overrun

#1



Too Many Irrelevant Features

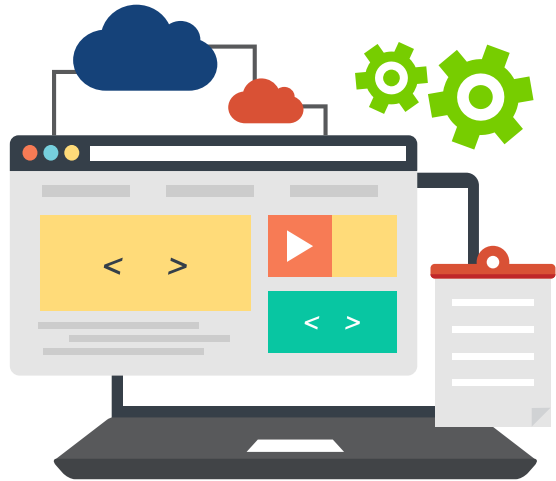
Paying for features and upgrades you don't need.



Prioritize Features

Craft your prioritized list of important OMS features. Choose systems closely matching your needs.

#2



API's Underdeveloped

Paying more for integration than anticipated.



Evaluate API's

Ensure OMS you choose has well-documented APIs that are robust, powerful and reliable.

#3



Poor Technical Support

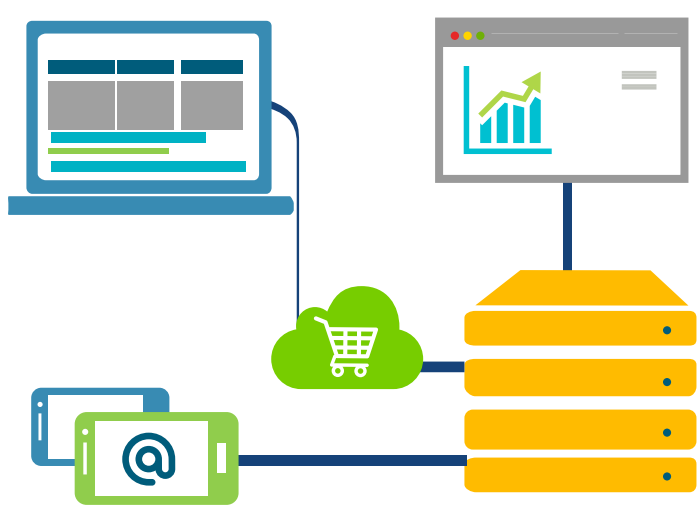
Learning that basic (or premium) training and support is less than basic.



Pressure Test Technical Support

Pressure test the customer support and training to understand the true costs you'll face.

#4



Slow Performance

Discovering that uptime and latency are sub-par.



Test Performance

Compare vendor SLAs and test latency and performance for your technology stack.

#5



Overlooking Bonus Features

Missing the chance to pick up capabilities you needed that are just outside a traditional OMS platform's feature set.



Seek Bonus Features

Identify the areas adjacent to your OMS for which you may seek a solution in the future.

To learn more about how to find the right Order Management System for your business, schedule a free consultation with our OMS experts at